



English Taught Courses 2025-26

Management, Business and Marketing

Undergraduate

Code	Course name	Local Credits
NI0039	Electronic Business	3
NI0100	International Marketing	3
NI0104	International Business	3
NI0247	Internationalization Strategies	3
NI0251	International Key Account Management	3
NI0252	Business Operations in Emerging Markets	3
NI0253	Entrepreneurship and International Business Innovation	3
NI0255	International Trade Agreements	3
NI0257	Foreign Trade Management	3
NI0262	Global Governance	3
NI0266	Public International Law	3
NI0269	Regional Studies: Latin- America	3
NI0278	Procurement and International Physical Distribution	3
NI0280	International Management	3
NI0281	Global Supply Chain Management	3
NI0283	Theories of Internationalization	3
NI0288	Public Relations and Lobby	3
NI0291	Comercial Diplomacy	3
NI0299	Intercultural Management	3
NI0310	P0: Active Learning	1

Management, Business and Marketing

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Code	Course name	Local Credits
NI0311	Information Gathering	1
NI0312	Intercultural Communication	2
NI0313	P1: Cultures Lab	3
NI0314	Information Management	1
<u>NI0316</u>	Historical Thinking for International Business	3
<u>NI0317</u>	International Trade Law	3
<u>NI0318</u>	Effective Presentations	1
<u>NI0319</u>	P2: International Market Selection	3
<u>NI0320</u>	DFI Management I	3
<u>NI0322</u>	Written Communication	1
<u>NI0323</u>	P3: Economic Integration and Market Access	3
<u>NI0324</u>	Applied Business Statistics	3
<u>NI0325</u>	Introduction to International Studies	2
<u>NI0327</u>	Programming for Business	1
<u>NI0328</u>	P4: Inter-governmental Organizations	3
<u>NI0329</u>	International Strategy	3
<u>NI0330</u>	Global Supply Chain Management I	2
<u>NI0331</u>	Business Etiquette	1
NI0332	P5: Global Supply Chains	3
NI0333	International Contracts Negotiation	2
NI0334	Multilingual Lab	1

Management, Economics and Finance

Undergraduate

Code	Course name	Local Credits
NI0335	P6: Internationalization Plan	3
NI0336	International Negotiation	2
NI0337	International Management	3
NI0339	Theory of International Relations	TBD
NI0390	Comparative International Studies	3
NI0391	Global Supply Chain Management II	3
NI0393	DFI Management II	3
NI0395	International Political Economy	TBD
NI0396	Emerging Markets	TBD
NI0397	Mergers and Acquisitions	TBD
NI0398	Internationalization Theories	3
EC0243	International Economics	3
EC0272	Seminar in Macroeconomics	3
FI0224	International Finance	3
OG0360	Management and Strategy	3
OG0366	Ethics and Integrity	3
OG0369	Sustainable Management	3

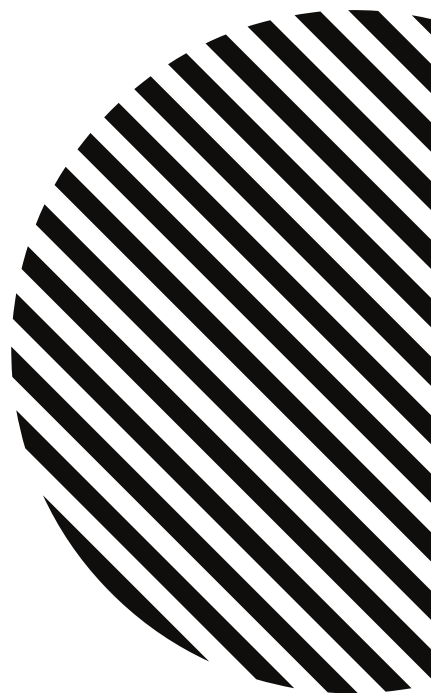
Management, Business and Marketing

Graduate

Code	Course name	Local Credits
GG7002	International Marketing and Sales I	2
GG7003	Intercultural Communication	2
GG7004	International Management	2
GG7005	International Marketing and Sales II	2
GG7006	International Project Management	2
NI0852	Innovation and International Entrepreneurship II	2
NI0853	Global Business Ethics	2
NI0854	Company Internationalization I.	2
NI0855	Global Business Ethics	2
NI0856	Company Internationalization II.	2
NI0858	International Supply Chain Management	2
NI0859	International Finance	2
NI0860	International Business Law	2
NI0861	Global Affairs	2
NI0868	Advanced Negotiation Techniques	2
NI0870	International Human Resource Management	2



Spanish courses for International Students



Management, Accounting and Finance

Undergraduate

The following courses are offered for students with a **low or medium** proficiency in the Spanish language. These courses will help the student to strengthen the spanish level:

Code	Course name	Local Credits
OG0122	Pensamiento Administrativo	3
OG0124	Organizaciones	3
OG0125	Estrategia	3
OG0126	Teoría de la Decisión	3
OG0127	Principios de Dirección	3
OG0128	Administración de Procesos	3
OG0131	Procesos de gestión Humana	3
OG0133	Administración Internacional	3
OG0134	Administración de Operaciones	3
OG0135	Ética y Responsabilidad Social	3
OG0137	Política de Empresas	3
OG0347	Análisis de Datos	3
OG0358	Fundamentos de Administración	3
OG0359	Historia Empresarial	3
OG0362	Análisis de Datos I	3
CO0125	Estados Financieros	3
CO0127	Teoría General de la Auditoría	3
CO0140	Teoría General del Control	3
CO0144	Administración de Riesgos	3
FI0232	Introducción a las Finanzas	3